

Scholarships for master's programs in management – 2026 Edition

Promoted by the Associazione Gianluca Spina ETS

Art. 1 – Purpose of the call for applications

The Associazione Gianluca Spina ETS aims to support young talents who wish to further develop their skills in management through high-quality postgraduate courses. The scholarships are aimed at candidates interested in master's degrees focused on one of the following subject areas:

- Supply chain management;
- Cultural and artistic management;
- Business Administration (MBA);
- Sustainability management.

Up to a maximum of 6 scholarships will be awarded.

Art. 2 – Characteristics of the scholarship

The scholarship will be equal to 50% of the tuition fee for the indicated master's program, up to a maximum of €12,000.00 (before taxes). For example, for a tuition fee of € 20,000, the scholarship will be € 10,000 gross, before applicable withholding taxes.

The scholarship will be disbursed in two installments:

- 50% upon enrollment in the master's program, to be documented with appropriate certification;
- 50% upon completion of the course, to be certified with appropriate documentation.

Since the contribution will be provided as a scholarship, taxation will apply. The net amount of the scholarship will depend on the specific tax regime applicable to each beneficiary. Alternative payment arrangements may be considered upon request.

Art. 3 – Candidate requirements

Candidates who, on the date of application, meet the following requirements are eligible to participate:

- Have obtained a bachelor's or master's degree (depending on the type of master's program selected) or are in the process of obtaining the degree in accordance with the admission requirements for the selected master's program.
- Be under 36 years of age on the application deadline.
- Have not already received a scholarship from the Associazione Gianluca Spina ETS.
- Are not already recipients of another scholarship for the same training program.

Art. 4 – Characteristics of the eligible program

The master's program proposed by the candidate must fulfill all the following requirements:

- Award a degree officially recognized in Italy (either a first or second-level university master's degree);
- Have an international dimension (e.g., presence of foreign faculty and/or students, locations in multiple countries, international exchange programs);

- Be offered by an Italian institution accredited at the national level;
- Be included in international rankings (e.g., QS, Financial Times) or have international quality certifications (e.g., EQUIS, AMBA, AACSB)
- Meet the requirements of the Italian Minister of University and Research (MIUR) Decree No. 270 of October 22, 2004. First- and second-level university master's programs must be established in accordance with Presidential Decree No. 25 of January 27, 1998, and activated in accordance with Article 3, paragraph 9 of Ministerial Decree No. 270 of October 22, 2004, and equivalent regulations applying to conservatories, equivalent music institutes, and academies of fine arts.

Art. 5 – Evaluation of applications

The Commission will evaluate each application based on the following criteria:

1. Merit of the candidate (up to 60 points)

- Academic and professional curriculum vitae – max 30 points
- Motivational letter and consistency with the proposed course of study – max 20 points
- Expected impact of the scholarship on the candidate's ability to participate – max 10 points

2. Quality of the chosen program (up to 40 points)

- Academic prestige of the provider (ranking/certifications) – max 15 points
- Consistency with the thematic areas indicated in Art. 1 – max 15 points
- International dimension of the program – max 10 points

Art. 6 – Application procedure

Only individual applications will be accepted; submissions from companies, associations, or other legal entities will not be considered.

Candidates must send the following by email to segreteria.associazionespina@gsom.polimi.it by **February 27th, 2026, at 12:00 (CET)**:

- Completed application form (format is attached to this call for applications).
- Curriculum vitae.
- Motivational letter or other documentation deemed useful.
- Copy of a valid identity document.
- Detailed description of the master's program, with specific attention to the elements stated in Art. 1 and Art. 4.
- Documentation providing evidence of the ranking or certification of the master's program.
- Proof of admission or proof of enrollment in the program.

Applications submitted after the deadline, incomplete applications, or insufficient documentation will result in exclusion from the evaluation procedure.

Art. 7 – Commission and ranking

The composition of the Commission will be defined by the Association's Board of Directors. The Commission will submit a report of the evaluation process to the Association's Board of Directors.

The ranking will be based on the evaluation criteria described in art. 5. In the event of a tie, priority will be given to the youngest candidate.

The number of scholarships awarded may be fewer than six if suitable candidates are not available.

The final ranking will be published within 60 days of the deadline for applications on the association's website (<https://associazionespina.it/>). The ranking will indicate the eligible and the awarded candidates.

The awarded candidates will be contacted by email at the address provided in the application form.

If one or more candidates don't accept the scholarship within 15 days of receiving the notification, the scholarship(s) will be assigned to the next eligible candidate(s) in the ranking. The award is at the sole discretion of the Commission.

Art. 8 – Awardee obligations

The awarded candidates are required to join the Associazione Gianluca Spina ETS through the association's website (<https://associazionespina.it/diventa-socio/>). Joining the association and paying the association fee to Associazione Gianluca Spina ETS (100€) is a mandatory requirement for the scholarship provision.

The awardee candidates will also be asked to become an Associazione Gianluca Spina ETS Ambassador, by taking part in promotional videos and events, also contributing with their personal testimony.

Art. 9 – Additional norms

Revocation: the scholarship may be revoked if the beneficiary receives disciplinary sanctions. The scholarship will also be revoked in the event of withdrawal from studies or transfer to another institution during the year.

Withdrawal: In the event of withdrawal and/or failure to deliver the forms required for the scholarship provision by the winner, the scholarship will be reassigned to the next eligible candidate in the ranking.

Self-certification: the ascertainment by the Associazione Gianluca Spina ETS of untruthful declarations causes the forfeiture of any benefits obtained.

Tax treatment: the awarded scholarships are subject to current tax legislation. The sum paid as a scholarship is considered taxable income equivalent to employment income and therefore has the same tax treatment. The charges borne by the Associazione Gianluca Spina ETS correspond to the IRAP rate equal to 8.5% of the amount of the scholarship.

Payments: The disbursement of the scholarship is subject to the publication of the ranking list, the acceptance of the scholarship, and the provision of proof of enrolment in the course, as well as any additional documents and information required to proceed with the payment.

Art. 10 – Processing of personal data

The personal data provided by applicants will be processed in accordance with Regulation (EU) 2016/679 (GDPR) and Legislative Decree 196/2003, exclusively for purposes related to the management of the selection process.

Art. 11 – Privacy information

INFORMATION PURSUANT TO ARTICLE 13 OF THE EUROPEAN GENERAL DATA PROTECTION REGULATION

Associazione Gianluca Spina ETS, in its capacity as Data Controller, with registered office in Via Lambruschini 4c – Building 26/A 20156 Milan, hereby informs you of the methods for processing your personal data, in accordance with Regulation (EU) 2016/679 of 27 April 2016 on the protection of natural persons about the processing of personal data and related implementing legislation (hereinafter also the Regulation).

The Data Processor of the data you provide is the Associazione Gianluca Spina ETS.

A. PERSONAL DATA COLLECTED

The personal data concerning you, collected and processed by Associazione Gianluca Spina ETS are (a) those you communicated during the application, such as, name, surname, date and place of birth, gender, tax code, nationality, residential address, telephone numbers and email addresses, educational qualifications; (b) the data collected at the time of submission of the application, in particular those relating to his/her academic career and financial situation, relevant experiences, work experience and future goals; (c) pictures, videos and audio recordings.

B. PURPOSES AND METHODS OF PROCESSING

Your personal data may be processed for the following purposes:

1. For the public interest to verify the requirements for participation in the competition according to the criteria set out in this announcement, and for any other purpose provided for by law, including statistical purposes

In relation to the purposes indicated above, the processing of data by Associazione Gianluca Spina ETS will be carried out using manual, IT and telematic tools in a manner that is pertinent and limited to what is necessary with respect to the purposes for which they are processed and, in any case, ensuring the highest standards of security and confidentiality, in full compliance with applicable regulations.

C. COMPULSORY OR OPTIONAL NATURE OF THE PROVISION OF DATA

The provision of data, for the purposes referred to in paragraph B. point 1, is mandatory, and any refusal to provide them will result in the inadmissibility of the application submitted by the student and immediate exclusion from the selection process.

D. SCOPE OF DATA CIRCULATION AND COMMUNICATION

Your personal data will be communicated to individuals or organizations who collaborate with the Associazione Gianluca Spina ETS for the purpose of implementing the selection and assignment procedures described in the call.

Your data will also be communicated to the donors to inform them about the outcome of the call. Only names and selection results will be shared with the donors; no sensitive data will be shared.

In the event of any contact being made by the donors, the latter will be understood as a distinct and independent data controller. The donors will then provide you with the appropriate information on data processing.

E. STORAGE AND POSSIBLE TRANSFER OF PERSONAL DATA

Your personal data will be stored at the Associazione Gianluca Spina ETS and will not be transferred to a third country.

F. PERSONAL DATA RETENTION PERIOD

The personal data concerning you will be stored for the time strictly necessary to ensure the implementation of all the obligations provided for in the call, unless the retention of the data for a longer period is necessary for archiving purposes in the public interest. In the case of data retention for longer periods, the Associazione Gianluca Spina ETS guarantees compliance with the principle of data minimization pursuant to art. 89, paragraph 1 of the Regulation.

G. YOUR RIGHTS

We remind you that you have the right:

- To obtain information in relation to the methods with which your data are processed and any other information required by art. 15 of the Regulation (so-called right of access).
- To obtain the rectification of inaccurate personal data concerning you pursuant to Article 16 of the Regulation (so-called right of rectification).
- To obtain a restriction of processing of personal data concerning you ex Article 18 of the Regulation (so-called right to restriction of processing).
- To object to the processing of your personal data in the cases and in the ways provided for by art. 21 of the Regulation (so-called right of opposition).

You can complain to the Data Protection Officer at the email address: segreteria.associazionespina@gsom.polimi.it.

By submitting your application, you declare that you have read the above-mentioned extensive information, and you give your consent to the processing of personal data.

Application Form template – AGLS Scholarships 2026/2027

1. Personal details

First name:	
Last name:	
Date of birth (dd/mm/yyyy):	
Place of birth:	
Tax code:	
Nationality:	
Residential address:	
Email:	
Telephone:	

2. Educational qualifications

Type of degree obtained:	
University:	
Year of graduation:	

Type of degree obtained:	
University:	
Year of graduation:	

Type of degree obtained:	
University:	
Year of graduation:	

Type of degree obtained:	
University:	
Year of graduation:	

3. Information about the master's program

Master's program title:	
Providing institution:	
Duration of the master's program (months):	
Tuition fee (€):	
Master's program ranking/certifications (if available):	
Link to the official website of the master's program:	

4. Attached documents

- ☐ Curriculum vitae
- ☐ Motivation letter
- ☐ Copy of identity document
- ☐ Detailed description of the master's program
- ☐ Proof of admission/enrollment in the program
- ☐ Evidence of ranking/certifications (if available)

5. Candidate's declarations

- ☐ I declare that I am under 36 years of age on the date of application.
- ☐ I declare that I have not already received a scholarship from the Associazione Gianluca Spina ETS.
- ☐ I declare that I am not receiving any other scholarships for the same educational program.

Place and date: _____

Signature: _____